

SCEA Fall Workshop
October 18 – 20, 2009
Williamsburg Lodge
Williamsburg, VA

Sunday, October 18

3:00-5:00 PM	Registration	
6:00-8:00 PM	President's Reception If rain (Rockefeller Bldg)	Oval Garden

Monday, October 19

7:30-9:00 AM	Officers and Directors Breakfast	Tidewater Rm C
9:00-9:10 AM	President's Welcome	Tidewater Rm AB
9:10-10:30 AM	Steven L. Oesch, Sr. Vice President, Insurer and Government Relations, Insurance Institute for Highway Safety - Discussion of IIHS, Effect of New Federal Standards on Highway Safety and Vehicle Repair Costs Crash tests standards	
10:30-10:45 AM	Break	
10:45-12:00 PM	Scott Palmer, President, Injury Sciences - Discussion of event data recorders, history, developments Reasonable expectations for use, successes, failures, potential future uses and how insurance industry can better prepare	
12:00-1:30 PM	Lunch	
1:30-2:45 PM	Dr. David Dietz, Senior Partner – MEDPsych - Dealing with Chronic Pain Injuries, returning chronic injury claimants to productive lives and working. Best possible results?	
2:45-3:00 PM	Break	
3:00-4:00 PM	"Legal Trends in the South that could impact Claims/Insurance" –Raymond J. Sinnott III, JD. and Kevin D, Logan, JD. Sinnott, Nuckels & Logan, PC - Impact of new case law and new claims on the Horizon - Discussion of new laws coming out of Washington, new precedent setting cases in the Southeast, privacy and data protection arising from MSP claims, Chinese Dry Wall class actions, etc.	

4:00 PM Adjourn

6:00-8:00 PM Reception Colony Rm ABC

Tuesday, October 20

7:30-9:00 AM Gen. Membership Mtg & Breakfast - Tidewater Rm CD

9:00-9:05 AM Opening Comments Tidewater Rm AB

9:00-10:00 AM Walter Brock, JD, Young, Moore and Henderson – Preparing
Company Witness to Testify

Multi million dollar verdicts when company employees are
not properly prepared to testify

How to prepare them, preventing the “rainmaker” effect.

Why are we losing cases that should be won? etc.

10:00-10:15 AM Break

10:15-11:15 AM Rita Nowak, Vice President, Commercial Lines and Workers
Compensation , PCI - Discussion of Medicare Secondary Payer
Act – What does it mean to the industry, How are companies
preparing for compliance, where are we headed with this?

What legislation will we have to deal with after the second 100
days of the new administration?

11:15 AM Adjourn